

# International Credit Executives Industry Credit Group Meeting Schedule

Be a part of the International Credit Executives industry credit group and get 1-1/2 hours of topical education at the monthly meetings. All meetings are from 10:00-11:30 am and are followed by an optional networking lunch. This is a great opportunity to learn from some premier speakers and network with your peers. For more information on joining this group, contact Kathy Pace at (281) 228-6100 x1318 or [kpace@nacmsouthtexas.org](mailto:kpace@nacmsouthtexas.org)

September 22, 2010	Ready for Risk? Selling to Africa with Ongoing Political Unrest and a Culture of Fraud Presented by Vernon Darko, EquipXp, LC
October 13, 2010	Hěn Gāoxíng Rènshì Nǐ: Selling to China, Unlimited Frontiers Presented by William Wang, CTP, Wells Fargo Bank, NA
November 17, 2010	Stability of the Euro and What It Means to Your Business, the US Dollar and the PIGS Nations Presented by Mike DeLuca, One Source Risk Management
December 16, 2010	Gathering Information Before Putting Your Company Assets at Risk in the International Venue Presented by Bob Schmitt, C3 Business Information, Inc.
January 19, 2011	NACM Houston's All Country Roundtable - Trade Experience Review Presented by Michael Hoiden, Euler Hermes ACI
February 23, 2011	Understanding Export Regulations As They Relate to Denied Parties & OFAC Presented by Duaine Priestley, District Export Council, US Dept of Commerce
March 23, 2011	South of the Border, Beyond Mexico: Selling to our South American Neighbors Presented by Miguel Carranza, International Risk Consultants Inc
April 20, 2011	We All Know What Happened in Greece. . . Are There Others? Doing Business in the Middle East and Mediterranean Presented by Neil Jones, One Source Risk Management
May 18, 2011	Understanding What You See. . . International Financial Statements Presented by Jay Wald, CCE, Core Laboratories, Inc
June 22, 2011	Up, Down, Left, Right. . . You Can Screw Up International Deals Just by Offering the Wrong Hand! International Etiquette Presented by Duaine Priestley, District Export Council, US Dept of Commerce & Sonia Garza-Monarchi, Garza Protocol Associates LLC
July 20, 2011	Protecting Your International Sales with Bonds Presented by Senette Parker, National Oilwell Varco Inc